NOV 2024

Total No. of Questions: 03 **Seat No.:**

DES SHRI NAVALMAL FIRODIA LAW COLLEGE, PUNE

B.B.A.LL.B. (Semester-III)

Second Year of Five Year Law Course

Subject Name & Code - Legal Language & Legal Reasoning [CE 301]

(CBCS 2023 Pattern) (Theory)

[Time: 3 Hours] **[Max. Marks: 70]**

Instructions to the candidates:

1) All questions are compulsory.
2) Figures to the right indicates the full marks.

A] Attempt Any 2 questions from the following: **(15 x 2)**

1) Illustrate logical fallacies & its scope in law with apt examples.

2) Discuss the legal reforms in colonial history of law in India with suitable illustrations.

3) Enlist the problems of legal language & remedies with relevant examples.

4) Elaborate the concept of legal language & its scope in law field.

B] Attempt Any 3 questions from the following: **(10 x 3)**

5) Explain the concept of syllogism along with its types with examples.

6) Draft a General Power of Attorney with proper use of legal language.

7) Draft a WILL with proper use of legal language.

8) Draft a NOTICE from wife to husband for mutual consent divorce.

9) Draft a SALE DEED of an open plot with proper use of legal language.

C] **Write Short Notes:** **(5 x 2)**

10) Write Any 2 Short Notes.

a) Advocacy as an Art

b) Law in Medieval India

c) Sources of knowledge

d) Types of Reasoning

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Total No. of Questions: 13

Seat No.:

DES SHRI NAVALMAL FIRODIA LAW COLLEGE, PUNE

B.B.A.LL.B. (Semester-III)

Second Year of Five Year Law Course

Subject Name & Code – Basics of Finance [BB 0302]

(2023 CBCS Pattern) (Theory) (Revised)

[Time: 3 Hours] **[Max. Marks: 70]**

Instructions to the candidates:

1) Figures to the right indicates the full marks.
2) Use of Non-Scientific calculator is allowed.

A] Attempt Any 2 question from the following: **(30)**

1) What are the different types of dividend policies a company may follow? Discuss the factors that influence a company's dividend policy. How do external market conditions and internal financial performance affect dividend decisions?

2)

Year	Cashflows				
	Project A	**Project B**	**Project C**	**Project D**	**Project E**
00	(12,00,000)	(18,00,000)	(10,00,000)	(14,00,000)	(12,00,000)
01	3,40,000	2,30,000	2,00,000	3,46,000	2,46,000
02	5,60,000	4,26,000	2,00,000	1,63,000	2,63,000
03	3,00,000	6,85,000	2,00,000	3,02,000	3,02,000
04	1,60,000	3,20,000	2,00,000	4,18,000	3,18,000
05	46,000	4,85,000	2,00,000	2,56,000	3,56,000

Using above given information, Calculate:

a) NPV if discounting rate is 10%.

b) Determine which project is better based on NPV.

3) Discuss the nature of capital structure. What are the key factors that influence a company's choice of capital structure? Provide examples of how these factors may affect a firm's financial decisions.

4) Given:

a. Sales Revenue: ₹12,00,000
b. Cost of Goods Sold (COGS): ₹8,00,000
c. Operating Expenses: ₹2,50,000
d. Other Income: ₹50,000

Using above given information,

i. Calculate the Gross Profit Ratio, Operating Profit Ratio and Net Profit Ratio.
ii. Discuss the significance of the gross profit ratio for a company in terms of profitability.
iii. If the gross profit ratio is lower than the industry average, what could be the potential reasons?

B] Attempt Any 3 questions from the following: **(30)**

5) Discuss the various sources of finance available to a business. How do internal sources of finance differ from external sources? Evaluate the advantages and disadvantages of equity capital versus debt financing in the context of small and medium enterprises.

6) Explain in detail various types of Dividends along with the suitable examples.

7) What is over capitalisation? What are the remedies to overcome the over-capitalisation? (Support your answer with suitable example)

8) A business currently generates Rs. 18,00,000 in sales, which are projected to increase by 9% in the coming year. In the current year, the company has incurred interest expenses of Rs. 90,000, depreciation charges of Rs. 35,000, and tax payments of Rs. 25,000, resulting in a net profit of Rs. 2,00,000.

For the next year, the following changes are expected:

- The interest expense is set to rise by 3%.
- Depreciation will decrease by 4%.
- The applicable tax rate will remain at 18%.

Using this information, calculate the expected net profit for the next year.

9) What are the Modern Methods of evaluating capital expenditure proposals? Explain at least three methods in detail along with suitable examples.

C] Attempt Any 2 questions from the following: **(10)**

a) Explain in detail External Sources of Finance along with suitable examples.

b) A company has the following capital structure:

- A term loan of Rs. 40 lakhs at an interest rate of 9% per annum.
- 10% preference shares worth Rs. 50 lakhs.
- Unsecure Loan of Rs. 60 lakhs at an interest rate of 11% p.a.

c) Calculate the weighted average cost of debt for a company using the given information.

d) Define Under-Capitalisation. Explain reasons under capitalization.

e) What are the benefits of Ratio Analysis for management of a company?

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Total No. of Questions: 03

Seat No.: NOV 2024

DES SHRI NAVALMAL FIRODIA LAW COLLEGE, PUNE

B.B.A.LL.B. (Semester-III)

Second Year of Five Year Law Course

Managerial Economics [BB 0303]

(CBCS 2023 Pattern) (Theory)

[Time: 3 Hours] **[Max. Marks: 70]**

Instructions to the candidates:

1) All questions are compulsory.
2) Figures to the right indicate the full marks.

A] Attempt Any 2 questions from the following: **(15 x 2)**

1) Define circular flow of income. Explain 3 sector model of circular flow of income.

2) What is elasticity of demand? Explain price elasticity of demand and its types.

3) Define perfect competition. Describe the characteristics of perfect competition.

4) Explain Keynesian liquidity preference theory of interest.

B] Attempt Any 3 questions from the following: **(10 x 3)**

5) Define Supply. Explain the factors affecting supply.

6) What is short run cost analysis? Explain short run total cost curves.

7) Explain the concept of monopolistic competition along with its characteristics.

8) Describe modern theory of rent.

9) Elaborate on the basic economic problems.

C] Write Short Notes: **(5 x 2)**

10) Write Any 2 Short Notes.

a) Total revenue, average revenue

b) Substitute goods & complimentary goods

c) Micro economics

d) Innovation theory of profit

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एकूण प्रश्नांची संख्या: 03 आसन क्र:

डी.ई.एस. श्री नवलमल फिरोदिया लॉ कॉलेज

बी.बी.ए.एल.एल.बी. (सेमिस्टर-III)

पंचवार्षिक कायदा अभ्यासक्रमाचे द्वितीय वर्ष

व्यवस्थापकीय अर्थशास्त्र [बीबी 0303]

(सीबीसीएस २०२३ पॅटर्न) (सिद्धांत) (सुधारित)

[वेळ: ३ तास] [कमाल गुण: ७०]

उमेदवारांना सूचना:

१) सर्व प्रश्न अनिवार्य आहेत.
२) उजवीकडील आकडे पूर्ण गुण दर्शवतात.

A] खालीलपैकी कोणतेही **2** प्रश्न सोडवा: **(15 x 2)**

१) उत्पन्नाचा चक्राकार प्रवाह परिभाषित करा. उत्पन्नाच्या चक्राकार प्रवाहाचे 3 क्षेत्रीय मॉडेल स्पष्ट करा.

२) मागणीची लवचिकता म्हणजे काय? मागणीची किंमत लवचिकता आणि त्याचे प्रकार स्पष्ट करा.

३) परिपूर्ण स्पर्धेची व्याख्या करा. परिपूर्ण स्पर्धेच्या वैशिष्ट्यांचे वर्णन करा.

4) कीन्सचा व्याजाचा रोखता अभिलाषा सिद्धांत स्पष्ट करा.

B] खालीलपैकी कोणतेही **3** प्रश्न सोडवा: **(10 x 3)**

१) पुरवठ्याची व्याख्या करा. पुरवठ्यावर परिणाम करणारे घटक स्पष्ट करा.

2) अल्पकालीन खर्चाचे विश्लेषण म्हणजे काय? अल्पकालीन एकूण खर्च वक्रांचे प्रकार स्पष्ट करा.

3) एकाधिकारयुक्त स्पर्धेची संकल्पना त्याच्या वैशिष्ट्यांसह स्पष्ट करा.

4) भाड्याच्या आधुनिक सिद्धांताचे वर्णन करा.

5) मूलभूत आर्थिक समस्या विस्तृत करा.

C] कोणत्याही **2** लहान टिपा लिहा: **(5 x 2)**

अ) एकूण महसूल, सरासरी महसूल

b) पर्यायी वस्तू आणि पूरक वस्तू

c) सूक्ष्म अर्थशास्त्र

ड)नाविन्यपूर्ण नफ्याचा सिद्धांत

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Total No. of Questions: 03 Seat No.: NOV 2024

DES SHRI NAVALMAL FIRODIA LAW COLLEGE, PUNE

B.B.A. LL.B. (Semester-III)

Second Year of Five Year Law Course

Business Ethics and Corporate Governance [BB 0304]

(CBCS 2023 Pattern) (Theory)

Time: 3 Hours **Max. Marks: 70**

Instructions to the candidates:

1) All questions are compulsory.
2) Figures to the right indicate the full marks.

A] Attempt Any 2 questions from the following: (15 x 2)

1) Explain meaning, evolution, and features of Corporate Governance.

2) Briefly state recommendations made by Cadbury Committee.

3) Explain the role of International Trade and Business Organizations in developing Business Ethics.

4) Explain any three ethical theories with its advantages and disadvantages.

B] Attempt Any 3 questions from the following: (10 x 3)

5) What are ethical dilemmas in Financial Management.

6) Explain SEBI guidelines for good corporate governance.

7) What are the impacts of unethical behaviour in the market.

8) Narrate the provisions of the New Companies Act 2013, relating to changes in Corporate governance issues.

9) Case Study:

Is it possible for a retailer to become too large and powerful? This is a question some people have been asking about Wal-Mart, the world's largest retail company and about Tesco in the UK. Wal-Mart has aggressively pursued its low-price mantra, bringing better value to consumers and forcing suppliers to innovate. A possible concern is that Wal-Mart has become so big that it can do virtually anything it wants in some areas. Obviously this kind of power has enormous ethical and social implications. Some suppliers suggest that Wal-Mart is able to dictate every aspect of its operations, from product design to pricing, in its efforts to maximize savings for customers. Some suppliers claim they have been forced to reduce staff numbers and even locate to lower-cost regions, in order to meet the biggest retailer's margin demands.

Their fear is that if they hesitate to comply, they risk losing their most lucrative outlet and will find their products quickly replaced by a competitor's on Wal-Mart's shelves. For the customer, seeking keen prices and great choice, there are obvious benefits to Wal-Mart's approach, but perhaps there is also a cost.

Questions:

(a) What are some of the ethical and social implications of the power Wal-Mart and other huge retailers are able to exert?

(b) What action can a company like Wal-Mart take to manage these issues?

C] Write Short Notes: **(05 x 2)**

10) Write Any 2 Short Notes.

a) Ethical dilemma

b) Theory of Egoism

c) Causes of Unethical Behavior and Ethical Abuses

d) Preventive Measures adopted to Curb Frauds

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